

Side by Side there is No Comparison

# Side by Side

**AMERICAN TELESIS**

Those Other Guys...

16 Years of Corporate Stability!

Here today... Gone tomorrow

Customer Service - Now!  
Talk to the person you need.

Customer Service - Later!  
Auto-attendant...Leave message.

24x7 Maintenance!

Wait... Hold.... Call Back....

On-time Installation Dates.

You wanted it When?

Customized Invoicing

You get what you get!



Since 1992, American Telesis has been providing Wide Area Network solutions utilizing a complete Suite of Data and IP products, including Private Lines, Ethernet Private Lines, MPLS/IPVPN, Dedicated Internet Access, Frame Relay and Managed Services. In addition we offer Specialized Private Lines including Ring Downs and Hoot'n'Holler Networks. You can feel confident partnering with American Telesis. In addition to being EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) positive every quarter since inception we have also experienced tremendous personnel growth and network expansion at a time when telecommunication companies have been declining in number and reducing employee headcount. We attribute our growth to addressing the changing needs of our clients by offering the right mix of services and providing outstanding customer support. The personal attention we deliver coupled with our integrity, diversity and expertise make all the difference. Privately Held, Financially Sound with No Debt; American Telesis is here to stay.

American Telesis has circuits with many Fortune 500 companies. Our telecommunication reputation has brought clients directly to us from a variety of fields. Practically every industry of note has circuits somewhere on our network; banks, commodity traders, brokerage houses, broadcasters, radio stations, transportation companies, Internet providers, recycling vendors, universities, hospitals, telecommunication companies and the list continues.

**A**merican Telesis began building its network in 1993 with our first segment connecting Washington, DC to New York City. Today we have capacity in nearly every major city and also secondary and tertiary cities. In many locations we have also expanded on a local level to minimize loop costs. In areas where we do not have facilities, we, like most carriers, will order capacity from other IXCs to complete segments or to provide purely metro facilities. Furthermore, we utilize our “lit facility alternative carrier” database to quickly, efficiently and cost effectively determine which, if any, CAP, CLEC or IXC is lit to a building or POP that may not be on our network. Our network reach spans the globe.

The American Telesis Provisioning Department has been electronically ordering from the original Bell Operating Companies since 1997 and has also provisioned circuits to numerous independent telephone companies. Our team maintains escalation lists for these companies and uses them frequently and early in the provisioning process to ensure we achieve our aggressive client due dates.

We specialize in migrating existing circuits painlessly. Project Management teams are assigned at no additional cost and serve as your IT Project Manager throughout the entire process. They help you avoid unnecessary duplicate billing and downtime by accurately timing the new installation with the disconnect of the existing circuit as well as coordinating with the equipment vendor to ensure the new circuit is ready for your use immediately.

Our 24x7 Maintenance Department will manage and maintain your circuits, frame relay or Internet connection following installation and activation. This group is extremely skilled at troubleshooting any issue, for it is their sole responsibility to ensure fast network recovery and restoration. To identify the problem they work with your equipment vendor or other service providers lending assistance to ensure speedy resolution, even if the issue stems from their connection to our circuit.

American Telesis does not use auto-attendants anywhere in the company. You speak directly to whoever is ordering your loops or testing your circuits. There is never a layer between you and the person performing the work. We do have voicemail; however, it is only an option after we offer you others within the same group.

We have focused on Private Lines, ranging from Specialized Voice circuits to developing Wide Area Network Solutions designed with Data, Ethernet and IP Products. Our expertise speaks for itself. There are other providers who can handle your network; but if you have experienced the frustration of network downtime or the inability to get your provider to return your calls, you will appreciate the value of service and experience.

## Innovative • Dedicated • Progressive

World-wide Reach! | Aggressive Install Dates! | 24 x 7 Maintenance! | No Auto-Attendants! | Customized Bills!

800.297.1122 [American-Telesis.net](http://American-Telesis.net)

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